

North Carolina

Manufactured And Modular Housing News

Spring 2026



The Official Magazine of the NCMHA

*The North Carolina Manufactured and Modular Housing News
is published as a benefit of membership in NCMHA.*

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President's Message

Dear NCMHA Members,

I hope this message finds you well. As we move forward in 2026, I want to take a moment to thank each of you for the commitment, leadership, and professionalism you bring to our industry every day. The strength of this association has always come from its members, and your continued engagement is what allows us to protect, promote, and advance manufactured and modular housing across North Carolina.

One thing I want to emphasize is this: **NCMHA belongs to every member in our state—whether you're from the North, South, East, or Western part of North Carolina.** Every region plays an important role in shaping our industry, and every member's voice matters. Your participation is what keeps this organization strong, united, and moving in the right direction.

I also want to extend a **hearty and sincere Thank You** to everyone who supported our recent golf tournament co-sponsored by the Western NC Chapter and NCMHA. Your involvement, sponsorships, and teamwork made the event a tremendous success and demonstrated once again what we can accomplish when our members come together.

As we look ahead, I encourage each of you to stay active, stay informed, and stay connected. Attend our meetings, participate in committees, support MaHPAC, and reach out whenever you see an opportunity or a challenge in your local market. This association belongs to you, and your input is essential to shaping our path forward.

Thank you again for the trust you have placed in me to serve as your President. It is an honor to represent such a dedicated and hard working group of professionals. I look forward to continuing our work together throughout the year.



A handwritten signature in black ink, appearing to read 'Tonnie Prevatte'.

Tonnie Prevatte
President 2025/2026

Executive Committee

President

- Tonnie Prevatte, Clayton Homes Corporation

1st Vice President

- Jeff Jones, Down East Homes

2nd Vice President

- Mark Johnson, Batchelor Supply, Inc.

Treasurer

- Chris Cameron, Champion Home Builders

Secretary

- Jimmy Holmes, Holmes Building Systems

Immediate Past President

- Billy Owens, Retired - Clayton Richfield

Division Representatives

Finance/Insurance Representatives

- Yana Billet, Union Home Mortgage
- Dascheil Propes, Atlantic Intermediaries

Service/Supplier Representatives

- Neal Locklear, Style Crest, Inc.
- Mike Donovan, Blevins, Inc.

Retail Representatives

- Tom Christ, Aggressive Properties & Development (Independent)
- J. Williams, Clayton Homes Inc. (Multi-lot)
- Chris Lowry, Cavco Home Center

Manufacturer Representatives

- Richard Smith, Fleetwood Homes of Virginia (HUD)
- Tyler Fuller, Cavco Hamlet
- Craig Thompson, Champion Homes (MOD)

Community/Developer Representatives

- Michael Blackburn, Blackburn Development, LLC
- Vito Montaperto, Dana Hill Community

Installation/Transportation Representatives

- Donald Aheron, Nationwide Homes

Calendar of Events

Board of Director's Meeting Dates

- Legislative Day
April/May 2026 Date TBD
NCMHA, Raleigh, NC
- 2026 Annual Meeting & MaHPAC Events
May 26th - 28th, 2026
Lumina at Wrightsville Beach
- Board of Director's Meeting
September 17th, 2026 (Tentative Date)
NCMHA Office, Raleigh
- ACM Course 1
(Accredited Community Manager)
Fall 2026 Date TBD
- NC State Fair House Display
October 15th - October 25th, 2026
- Board of Director's Meeting &
Christmas Dinner
December 10th, 2026
Pinehurst, NC

Registered Housing Specialist Seminar & State Test

NCMHA, Raleigh, NC

Seminars & testing are held monthly, attendance is on a first come first serve basis. You must have a temporary license to attend. Submit your registration and you will be contacted with the first available date.

NCMHA Staff

Executive Director

Brad Lovin

brad@nc-mha.org

Director of Office Services

Kim Mruk

kim@nc-mha.org

Admin. Asst. /Membership Coordinator

Sydney D'Amato

Sydney@nc-mha.org

2026 ANNUAL MEETING LUMINA on WRIGHTSVILLE BEACH

Schedule of Events

Registration Information

Tuesday, May 26th, 2026

6:30 p.m. MaHPAC Luau
Lumina @ Wrightsville Beach

Wednesday, May 27th, 2026

8:30 a.m. MaHPAC Golf Tournament
Check-In Begins
Wrightsville Municipal

9:30 a.m. MaHPAC Golf Tournament
Shotgun Start

3:00 p.m. Wine & Design Event
Glass Ornament Blowing Class

6:00 p.m. Welcome Reception Registration

6:30 p.m. Welcome Reception
MaHPAC Silent Auction

7:00 p.m. Casino Night

9:45 p.m. MaHPAC Silent Auction Results
Casino Night Closes

Thursday, May 28th, 2026

8:00 a.m. Buffet Breakfast

9:00 a.m. Business Meeting
Election of Officers
Division Meetings/Elections
General Session/Awards/Speaker



REGISTER TODAY!

EARLY REGISTRATION (ON or BEFORE Friday, April 24th)

MEMBER
\$175.00

Welcome Reception/Casino Night
Buffet Breakfast/Business Meeting

GUEST
\$125.00

Welcome Reception/Casino Night
Buffet Breakfast/Business Meeting

REGULAR REGISTRATION (AFTER Friday, April 24th but before Friday, May 15th)

MEMBER
\$200.00

Welcome Reception/Casino Night
Buffet Breakfast/Business Meeting

GUEST
\$150.00

Welcome Reception/Casino Night
Buffet Breakfast/Business Meeting

Register online by going to our website at www.nc-mha.org and clicking on the 2026 Annual Meeting Information and Registration Tab.

MEETING REGISTRATION CANCELLATION POLICY:

Cancellations received on or before Friday, May 15th, 2026 entitle the registrant to a full refund less a \$25.00 processing fee. After that date, no refund can be given. Cancellations must be in writing and emailed to kim@nc-mha.org.

HOTEL INFORMATION & RESERVATIONS

Lumina on Wrightsville Beach Reservation Deadline: Friday, April 24th, 2026

Oceanfront
\$288.00 + tax

Soundview
\$268.00 + tax

All requests for room assignments must be made with the Lumina on Wrightsville Beach by phone or using the Hotel Booking Link above. If you prefer to call in, please call 800-465-4329 and provide the group code **MHA** to book. Reservations must be received by Friday, April 24th to receive the rate listed above. To ensure accommodations at the Lumina, it is important that you make your reservation as soon as possible.

The above special rates are good 1 day before and 2 days after the meeting based upon availability (this rate is **NOT** available over Memorial Day Weekend).

Rooms fill up fast, book your room today!

Don't forget to register for the following MaHPAC Events

LUAU

Tuesday, May 26th
Lumina on Wrightsville Beach
6:30 p.m. - 9:00 p.m.
\$125.00/adult or \$25.00/child

Wine and Design

Wednesday, May 27th
Christmas in July (well technically May)
Glass Ornament Blowing Class
3:00 p.m.
\$125.00/person

Golf Tournament

Wednesday, May 27th
Wilmington Municipal
8:30 a.m. - Check In
9:30 a.m. - Shot Gun Start
\$125.00/player or \$500.00/team

Silent Auction

Wednesday, May 27th
6:30 p.m. - 10:00 p.m.

If you have any items you would like to donate to the Silent Auction, please reach out to Kim at 919-872-2740 or at kim@nc-mha.org.

Registration Deadline for all MaHPAC events is Friday, April 24th. Payment must be made by personal check, credit card or money order; it can not be a company check, credit card or cash. Payment **CANNOT** be made at the event.

AWARDS!

The following awards were developed to recognize the outstanding achievements of our members. They will be given out at this year's Annual Meeting on Thursday, May 28th. Get your nominations in early to be recognized for all the hard work you do for this industry!

*Retailer(s) of the Year Award**

The Independent and Multi-Lot Retailer of the Year awards were created over 20 years ago to recognize sales centers for demonstrating a commitment to professionalism and educating consumers and elected officials about the manufactured and modular housing industry. Awarded annually to an Independent Retail Sales Center and a Multi-Lot Retail Sales Center which has:

- been established at the current location for a minimum of 12 months;
- whose team is an active member of the state association;
- made outstanding team accomplishments during the current year;
- made significant overall contributions to the industry by promoting and enhancing the industry image;
- provided exceptional customer service;
- is involved with community/civic groups.

The 2025 recipients were Silverpoint Homes, Lincolnton, NC (Independent) and Cavco Homes, Hamlet, NC (Multi-lot).

*****NOMINATE SOMEONE TODAY*****

*Rollan Jones Member of the Year**

Named for the late founder of the R-Anell Housing Group, this award was created to recognize one individual who has demonstrated outstanding service to NCMHA for the preceding calendar year. This person is very active in promoting, attending and sponsoring NCMHA events. This person is evaluated on their ability to promote NCMHA to members and non-members, and their overall service and leadership on behalf of the industry. The 2025 recipient was Tom Christ, Aggressive Properties & Development.

James E. LaVasque Award

The James E. LaVasque Award is the highest honor bestowed upon a member of NCMHA. The award is presented annually by NCMHA to a member who embodies the high standards, vision, and leadership ability of Oakwood Homes President James E. LaVasque, an industry pioneer who was one of the founders of the Association and served as one of its first presidents. The 2025 recipient was Keith Miller.

For more information or to submit your nomination recommendation, contact Brad at 800-849-6311 or brad@nc-mha.org. Nomination recommendation deadline is Friday, April 17th, 2026.

***Nominations will be made by your peers. Deadline for nomination is Friday, April 17th, 2026.**

For more information contact Kim at 800-849-6311 or kim@nc-mha.org
Nomination forms can be found on our website at www.nc-mha.org under the 2026 Annual Meeting Information & Registration Tab, **2026 Annual Meeting Registration Forms**

ANNUAL MEETING SPONSORS

Event Sponsors

Business Meeting & Breakfast - Clayton Homes
Casino Night - Cavco
Luau - Champion Homes of Lillington, Laurinburg and Pembroke

Platinum Sponsors

- *Champion Homes Pembroke*
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- *Champion Homes Lillington*
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- *Union Home Mortgage*

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- *Park Lane Finance Solutions, LLC*
- *21st Mortgage*

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- *Silverpoint Homes*
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Gold Sponsor

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Bronze Sponsors

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- *Clayton Rockwell*
- *Dana Hill Community*

MaHPAC Sponsors

- *South State Bank*
- *Deer Valley Homebuilders, Inc.*
 - *Blevins, Inc.*
- *Cascade Financial Services*

Golf Hole Sponsors

Clayton Richfield
Clayton Sanford

Clayton Rockwell
Clayton Oxford

Welcome!

New Members

Pine Knoll Estates
Monroe, NC

MBR NC Property, LLC
Rocky Mount, NC

Black Bear Land Development, LLC
Hendersonville, NC

Woodland Estates
Hickory, NC

Connected Contracting
Jacksonville, NC

Master Living Mobile Homes, LLC
Raleigh, NC

Mineral Springs Mobile Home Park
Raleigh, NC

CK Homes
Morven, NC

New Beginnings Builders, LLC
Littleton, NC

Horseshoe Mobile Home Park
Raleigh, NC

Blake Allen Enterprise Inc.
Gold Hill, NC

Riverstone Communities
Bloomfield Hills, MI

DCA Real Estate Holdings, LLC
Bessemer City, NC

EMS Homes, LLC
Franklin, NC

William W. White
Manteo, NC

Pinnacle Heritage Capital, LLC
Winston-Salem, NC

D&F Mobile Home Park, LLC
 Mooresville, NC

Yadkin Valley Home Solutions, LLC
Advance, NC

The Firm
Saxapahaw, NC

H Mullen III LLC
South Mills, NC

LTR, LLC
Marion, NC

Cardinal Financial
Jacksonville, FL

Home Base Advisors
Jacksonville, NC

Trove
San Rafael, CA

Mobile Modular Services LLC
Fuquay Varina, NC

Spring MaHPAC Golf Tournament

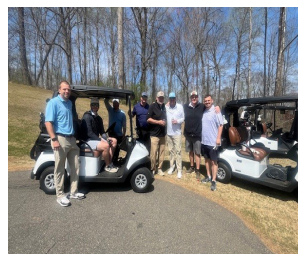
More than 90 golfers took part in the MaHPAC golf tournament on Wednesday, March 25th at Rock Barn Country Club in Conover, NC. The perfect weather and some friendly competition created an enjoyable day in support of the PAC.

Congratulations to the following:

*1st place: Braden Galyon
Brian Windham
Bryant Moss
Lane Harrel*

*2nd place: Jake Weaver
Baker Yount
Jim Miller
Adam Harpe*

*Longest Drive: Braden Galyon
Closest to the Pin: Paul Allen*



Member Spotlight

Down East Homes Spreads Holiday Cheer



This past holiday season, Down East Homes continued its tradition of giving back to the community through an extraordinary contribution to the Toys for Tots program.

All 12 location managers, every team member, and all company employees contributed to making their 2025 Toys for Tots the most successful toy drive ever.

With a truck bed filled with toys, plus a 16 ft. box truck fully loaded - 15k or more worth of toys were delivered to the official Toys for Tots Marines drop off location in Kinston.

Thanks to their overwhelming participation, dozens of children got to experience a brighter, happier holiday season this past year.

The association extends its heartfelt appreciation to Down East Homes for their dedication to supporting local families and for helping ensure that the true meaning of the season - kindness, generosity and joy - reached those who needed it most.

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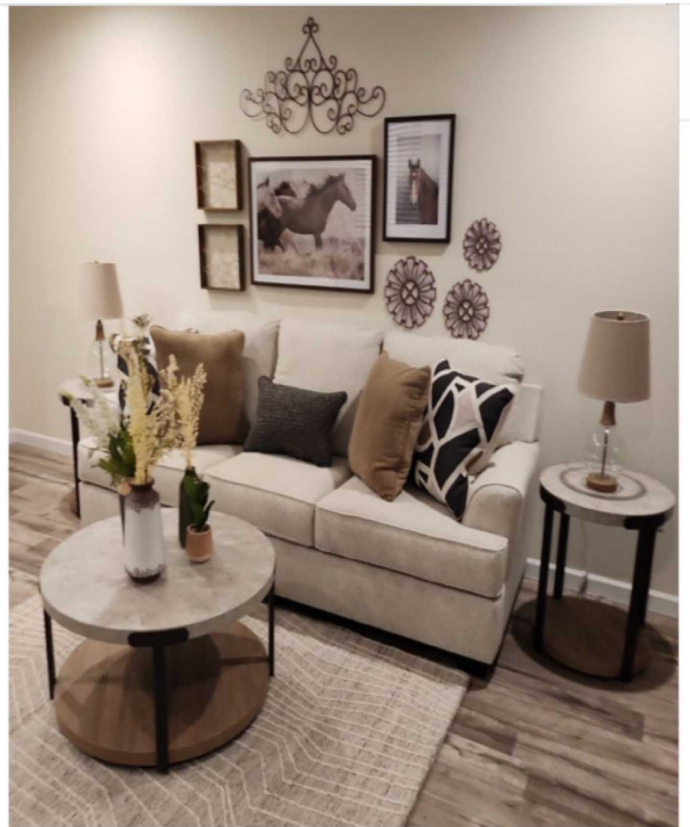
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Jamie Dugger-Faulkner 606-524-5264

Ruth Rose-sales manager 606-312-6111

Denise Foster-designer /AP/AR-606-280-5237

Jessica Bennett- project manager 859-361-1378



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NCMHA Launches Campaign to Reposition Manufactured and Modular Housing in NC

Campaign Overview

North Carolina faces a critical housing shortage, with nearly one million homes needed. Manufactured and modular housing offers a scalable, affordable, and immediate solution, yet public perception and policy still rely on outdated views.

Key Strategic Focus

The campaign aims to redefine and update the image of the Manufactured and Modular Housing industry, increase awareness and drive policy momentum.

Campaign Structure

Below is a step-by-step guide as to how the campaign will unfold. The foundation of the effort is comprehensive research, done by a skilled and experienced research firm versed in housing, real estate and land use policy. The research will drive every step and serves as a “roadmap” in developing key messages, branding themes and strategic direction.

1. *Research and Message Testing*

- ▶ Goal: Understand what resonates before investing.

2. *Messaging & Creative Development*

- ▶ Goal: Align voice, tone and look so we speak with credibility and consistency.

3. *Campaign Branding*

- ▶ Goal: Make the campaign easy to use, share and repeat.

4. *Public Launch and Rollout*

- ▶ Goal: Shift perception in public and unlock traction in policy rooms.

5. *Equip Members*

- ▶ Goal: Give members something they can use without asking them to run the campaign.

6. *Ongoing Engagement and Policy Influence*

- ▶ Goal: Ensure presence in key housing policy discussions and decision-making rooms.

While there is no silver bullet with any image and repositioning campaign, we are confident that this is a firm foundation and a solid start to help turn the tide. This will be the industry’s most comprehensive campaign strategy ever developed to tell its story professionally, proudly and publicly.

If you have further questions or concerns regarding this campaign, please reach out to Brad Lovin, Executive Director at 919-872-2740 or at Brad@nc-mha.org.

ACM Course 1 (Accredited Community Manager) Coming Fall 2026

NCMHA is excited to announce that it will be offering ACM Course 1 (Accredited Community Manager) this fall. The ACM© Program provides the opportunity for you to enhance your community management skills; deals with issues you face on the job every day; provides networking opportunities with other industry professionals; and helps you advance your career in community management.

Topics Covered:

- Overview of Property Management
- Leasing Homes / Home Sites
- Rent: Payments, Collections, Increases
- Federal Law
- Setting Community Management Policies
- Resident Relations and Resident Policies
- Maintenance
- Understanding Market Issues
- Communications
- Personnel Procedures and Policies

Legislative Update

by Brad Lovin



Dear NCMHA Members,

I hope everyone is having a good start to spring season. After the cold spell from mid-January through early February, the warmth is a breath of fresh air. Hopefully that means the ground will dry up some and lots will be developed with manufactured and modular homes in the near future.



I would like to provide an update regarding the recent primary elections and the forthcoming legislative session. To begin, there were primary contests for 60 seats in the North Carolina General Assembly, while the remaining 110 seats had no primary challengers but will be contested in the upcoming general election in November. Results have been confirmed for 59 out of the 60 races, with one race yet to be finalized. This particular race carries significant implications for leadership within the North Carolina Senate. Several statewide media outlets have described the situation as “an earthquake in NC Politics”.

Senator Phil Berger, who serves as President Pro Tempore of the Senate and is widely regarded as one of the most influential elected officials in North Carolina, faced a primary challenge from Sam Page, the Rockingham County Sheriff. Sheriff Page opposed Senator Berger primarily due to Berger’s support for casino expansion in select locations across the state. At the close of voting on Tuesday, March 3rd, Page led Berger by two votes out of a total 26,152 ballots cast, a notably narrow margin. Following the counting of provisional and military ballots later in the week, Page increased his lead by 23 votes. The elections board will now proceed with the recount process before certifying the results. Historically, recounts seldom alter the outcome of such elections, and margins tend to expand slightly for the candidate holding the initial lead.

The outcome of this race could have substantial consequences for the leadership structure of the North Carolina Senate. Senator Berger has presided over the Senate for more than a decade, wielding considerable authority and influence. Should he be unseated, a new leader would need to be chosen at the start of the new term in January 2027, likely resulting in adjustments to committee chairmanships and other leadership roles. Let the games begin!

Here is a look at other races and interesting stats from this primary election.

- Eight incumbents lost their seats: three Democrats—Shelly Willingham, Nasif Majeed, and Carla Cunningham—and five Republicans—Reece Pyrtle, Keith Kidwell, Kelly Hastings, Mark Pless, and Chris Measmer.
- Statewide voter turnout reached 1,505,264 people, representing 19.64% of registered voters.
- Michael Whatley won the Republican U.S. Senate primary, while Roy Cooper secured the Democratic nomination. They will compete in the general election in November, which is expected to be both costly and significant on a national scale. If you’re already weary of political ads, prepare yourself—they’ll likely become even more frequent as November approaches.
- By party, registered Democratic voters cast far more ballots than registered Republicans, possibly signaling trends for the upcoming November election.

I encourage all members to actively participate in the election of our leaders. Elected officials considerably influence the success of our industry, whether through legislative and regulatory actions or financial measures such as taxes and fees. Please take the opportunity to inquire about candidates’ positions regarding factory-built housing. If a candidate is supportive of our interests, it is appropriate for us to reciprocate that support.

Secondly, the forthcoming legislative session for the NC General Assembly will convene on April 21st for the “short session.” This session is intended to finalize outstanding legislation from the previous term and approve a state budget. As lawmakers departed last year without adopting a budget, significant emphasis will be placed on resolving this matter. The agenda will likely include funding for education, healthcare, state employee and teacher salaries, transportation, taxes, and additional priorities. Given the absence of a budget from the prior session, it is expected to be the central focus during this short session.

Traditionally, NCMHA hosts Legislative Day to provide members with opportunities to engage with legislators and other elected officials. We aim to continue this tradition. Aside from opening day, April 21st, the legislative calendar has not yet been finalized. Upon confirmation of the schedule, we will select an appropriate date and organize Legislative Day accordingly. Please watch for forthcoming announcements regarding this key event. We encourage all members, along with their families and friends, to participate and help advocate for the vital role our industry plays in supporting homeownership throughout North Carolina.

Finally, please remember the association is here to help you. Whether you have questions about legislation, need guidance on regulations impacting factory-built housing, or are seeking resources to support your business, the Association is always available. Please contact us if we can be of assistance.

Industry News/Updates!

Housing Alert: President Trump and Congress Embrace Manufactured Housing as Key Element to Addressing Housing Supply

The White House and Congress are putting manufactured housing front and center as part of their housing affordability strategies.

On March 12th, by an 89-10 vote margin, the Senate passed a major housing package with several historic wins for manufactured housing. The bill includes industry-changing provisions MHI has long advanced and demonstrates the commitment federal policy-makers have to expanding the availability of manufactured housing across the country.

In particular, the Senate bill:

- Allows for homes to be built “with or without” a permanent chassis: This provision updates decades-old statutory language that has constrained innovation and design flexibility for HUD Code homes.
- Reinforces HUD as the primary regulator for manufactured housing construction standards: This reaffirms HUD’s sole authority for the HUD Code and reduces the risk of conflicting federal mandates that can undermine affordability and innovation.
- Exempts manufactured housing from the institutional investor ban: The exclusion for manufactured housing from the institutional investor provision reflects the targeted concern we flagged in MHI’s recent outreach and the member engagement that followed.

The Senate’s bill comes a month after the House of Representatives passed its comprehensive housing package by a vote of 390-9. The House package also removes the outdated requirement that every manufactured home be built on a permanent steel chassis and reaffirms HUD as the nation’s primary regulator for overseeing the design and construction of manufactured housing. Unlike the Senate bill, the House version does not include an institutional investor ban or authorization for a program that has previously been discriminatory against the land-lease community model.

In addition, the President signed Executive Orders that included directives to clear regulatory, financing and placement barriers for manufactured housing. The Executive Orders are aimed at reducing regulatory barriers that increase housing costs, delay construction, and limit access to credit for qualified home buyers.

While the Executive Orders cover a broad range of housing policies intended to be beneficial to housing supply, several provisions are specific to manufactured housing, including:

- Expanding Access to Manufactured Housing Financing: The Director of the Federal Housing Finance Agency (FHFA) is directed to review and eliminate unduly burdensome rules that constrain housing affordability. This includes reexamining FHFA guidelines and regulations related to chattel lending for manufactured housing and encouraging policies that support low-balance home mortgages.
- Addressing DOE–HUD Regulatory Overlap: The Secretary of Energy is directed to reform and where appropriate, eliminate costly or duplicative energy-efficiency, water-use, and alternative-energy requirements affecting housing, including manufactured housing. This includes a review and potential revision of the Energy Conservation Standards for Manufactured Housing.
- Promoting Fair Zoning and Siting Policies: HUD is directed to reexamine zoning and land-use restrictions that discriminate against manufactured or modular housing based on construction method rather than objective building and safety standards, especially where comparable site-built housing is permitted.

MHI commends the U.S. Senate, U.S. House of Representatives, and White House for recognizing the essential role manufactured housing has in delivering attainable homeownership opportunities for American families. This historic action to support manufactured housing will modernize outdated policies, strengthen the federal framework governing manufactured housing construction, and remove long standing barriers that have limited innovation, placement, and scale.

We thank the President, Senate, and House leadership for elevating manufactured housing as a national priority and recognizing that manufactured housing is not a niche solution, but a vital part of the nation’s housing infrastructure with significant potential to expand housing supply when the right policies are in place.

As the 21st Century ROAD to Housing Act advances through Congress and the agencies begin implementing the President’s Executive Orders, MHI will continue our advocacy with Congress and the Administration to deliver on their goals of expanding housing supply solutions through manufactured housing.

In addition to our advocacy efforts, your outreach helped secure the manufactured housing exemption in the Senate institutional investor ban. More than 800 letters were sent to the Hill in support of ensuring that manufactured housing was not inadvertently swept up in that language. Now we need your help to ensure the exemption remains in the final bill that is sent to the President for signature. Please take two minutes to contact your Senators and Representative and urge them to reinforce HUD as the primary regulator, allow for manufactured homes to be built with or without a permanent chassis, support land-lease communities, and ensure any institutional investor ban does not include manufactured housing.



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Regional Shipment, % Change and Market Share					
Region	Through JANUARY 2026		Through JANUARY 2025		% Change
	Shipments	Market Share	Shipments	Market Share	
South Atlantic	2,085	28.0%	2,371	26.7%	-12.1%
West South Central	1,915	25.7%	2,341	26.4%	-18.2%
East South Central	1,262	17.0%	1,540	17.3%	-18.1%
East North Central	602	8.1%	829	9.3%	-27.4%
Pacific	466	6.3%	492	5.5%	-5.3%
Mountain	454	6.1%	556	6.3%	-18.3%
Middle Atlantic	271	3.6%	344	3.9%	-21.2%
West North Central	263	3.5%	269	3.0%	-2.2%
New England	90	1.2%	103	1.2%	-12.6%
Outside US	0	0.0%	0	0.0%	0.0%
Destination Pending	35	0.5%	34	0.4%	2.9%
Total	7,443	100.0%	8,879	100.2%	-16.2%

Top 10 States, % Change and Market Share							
State	Through JANUARY 2026			Through JANUARY 2025			% Change
	Shipments	Market Share	Rank	Shipments	Market Share	Rank	
Texas	1,254	16.8%	1	1,544	17.4%	1	.18.8%
Florida	566	7.6%	2	563	6.3%	3	0.5%
North Carolina	452	6.1%	3	603	6.8%	2	-25.0%
South Carolina	411	5.5%	4	500	5.6%	4	-17.8%
Georgia	402	5.4%	5	386	4.3%	8	4.1%
Mississippi	338	4.5%	6	245	3.9%	9	-2.0%
Louisiana	325	4.4%	7	434	4.9%	6	-25.1%
Alabama	324	4.4%	8	456	5.1%	5	-28.9%
Tennessee	304	4.1%	9	395	4.4%	7	-22.8%
Kentucky	295	4.0%	10	345	3.9%	9	-14.2%
TOTAL	4,672	62.8%		5,570	62.7%		-16.1%

North Carolina Product Mix January 2026					
Shipments			Production		
Single Section	Multi Section	Total Shipments	Single Section	Multi Section	Total Shipments
184	268	452	170	272	442
North Carolina			2025	2026	% Change
Home Production			603	442	-26.7%
Home Shipments			603	452	-25.0%







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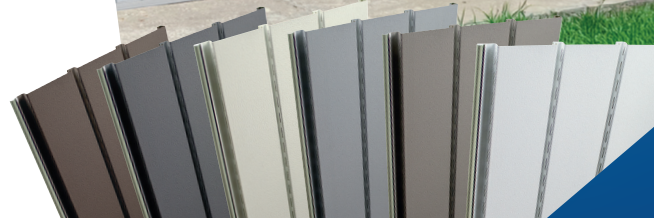
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